

# Webinar – Responding to Covid-19: **Accessing Third Sector Economic Resilience Fund Funding Support**

**The Webinar will start at midday.**

PLEASE NOTE: to ensure optimum connection quality, microphones and video connections will be muted.

**Generic questions can be asked in the chat function.  
Specific questions should be directed to [sbwenquiries@wales.coop](mailto:sbwenquiries@wales.coop)**

# Busnes Cymdeithasol Cymru Social Business Wales

[/businesswales.gov.wales/socialbusinesswales](http://businesswales.gov.wales/socialbusinesswales)



**David Madge**  
Project Manager  
Social Business Wales

**Joelle Campbell**  
Market Development  
Adviser  
Social Business Wales

**Alun Jones**  
Head of Social Investment  
Cymru  
WCVA

## Accessing Third Sector Economic Resilience Funding Support



**Busnes Cymru | Business Wales**



## Useful Links

- **Wales Cooperative Centre:** <https://wales.coop/covid-19/>
- **Social Business Wales:** <https://businesswales.gov.wales/socialbusinesswales/covid-19-support-your-social-business>
- **Social Investment Cymru:** <https://wcva.cymru/funding/social-investment-cymru/third-sector-resilience-fund-for-wales/>

# Introduction

- Review the range of different funding options that are out there for businesses effected
- Take you through the processes and criteria required to access the Third Sector Resilience Fund
- Tips to secure financial support
- Q&As



# Busnes Cymdeithasol Cymru

## Social Business Wales

/businesswales.gov.wales/socialbusinesswales

### Step 1

- Utilise UK Government initiatives
- Job retention scheme . . . Furlough staff

### Step 2

- Take advantage of Tax deferment schemes
- Rate relief & apply for grants through local authority
- If you don't have property there is still options for support

### Step 3

- Sort out your cashflow, identify what your funding gap will be over next few months
- Try stripping back your cashflow & use any reserves available

#### Furloughed staff?

Check eligibility for the Job Retention Scheme:  
<https://www.gov.uk/guidance/claim-for-wage-costs-through-the-coronavirus-job-retention-scheme>

# Busnes Cymdeithasol Cymru

## Social Business Wales

/businesswales.gov.wales/socialbusinesswales

Step 4

- Check what Government supported funding you can apply for:
  - UK Business Interruption Loan Scheme (CBILS)
  - Development Bank of Wales Loan (currently fully subscribed)
  - Welsh Government Economic Resilience Funding – micro (currently paused)
  - Welsh Government Economic Resilience Funding – small and medium sized (currently paused)

Step 5

- If you aren't eligible for Welsh Government Economic Resilience Funding or CBILs apply through relevant sector body – such as Sports Wales, Community Foundation, National Lottery, Arts Council etc
- Check out other funding options available (<https://funding.cymru>)

Step 6

- If you were ineligible or have been unable to secure support or still have a funding gap then you can apply for Welsh Government Third Sector Resilience Fund via WCVA/Social Investment Cymru

## Bounce Back Loans

- <https://www.gov.uk/government/news/small-businesses-boosted-by-bounce-back-loans>
- <https://www.gov.uk/guidance/apply-for-a-coronavirus-bounce-back-loan>
- UK wide. £2k - £50k loans; interest free for first 12 months – cash available within days. No repayments in first 12 months. Terms up to 6 years
- Aimed at small businesses – 100% government backed for lenders
- Launches Monday 4<sup>th</sup> May
- Aimed at SMEs. Currently no indication that social businesses are in any way excluded. 'CBILS' recipients cannot claim.

- Alun Jones
- Head of Social Investment Cymru
- <https://wcva.cymru/funding/social-investment-cymru/third-sector-resilience-fund-for-wales/>



- To provide cash flow support to help organisations through the current crisis
- ‘Lender of last resort’ - If your financial situation is caused primarily because of a loss in trading income, you should apply to WG Economic Resilience Fund or sector specific funds first.
- A blend of 75% grant and 25% initially interest free loan
- Available to incorporated organisations towards the costs of ongoing revenue expenditure, including salaries. Organisations can apply for up to £75,000.

## Principles

- Wales-wide support fund for those affected by COVID19, tailored for the third sector, to complement other schemes already announced
- Designed to ensure that third sector organisations stay in business – an aid to survival
- Not intended to duplicate provision offered elsewhere and applicants will be required to confirm that there is no ‘double funding’ taking place
- It is not about replacing lost income – it is about providing sufficient funds to cover essential expenditure not covered by any residual income or by other supportive interventions. ‘The funding of last resort’

## Scheme Details

- Defrayment of funds will be in two phases: –
    - Stabilise – covering the immediate needs over the first three months. Maximum 75% of the award can be spent in this phase
    - Sustain and Recover – up to a further nine months. Continue ‘intensive care’ if necessary but also to support transition back to a more normal trading environment. Minimum 25% of the award can be spent in this phase
- Of the total award, 75% is grant and 25% repayable patient capital
- Money to be spent over a maximum period of 12 months according to the needs of the applicant as outlined in their application. The fund will accept proposals that include a tapering off in support over a prolonged period, using the assumption that income levels will recover in a gradual fashion rather than overnight
  - Maximum award £75,000 per organisation (or group where there is a subsidiary)

## Scheme Details

- Funds will be released quarterly, in advance, in line with the expenditure template submitted
- No repayments or interest charged for 12 months on the repayable portion
- Repayments on the 25% repayable patient capital: –
  - commences in month thirteen after the initial defrayment date
  - repayment schedule set in agreement with organisations based on affordability within cash flow
  - maximum term 5 years upon commencement of repayments
  - interest rate of 2% (accrues from month thirteen). Calculated daily on outstanding balance
  - In the event of the award not being defrayed in full, the amount to be repaid will be 25% of the funds defrayed

- Eligibility
  - Corporate status
  - Applications to other funds
- Application
  - Governance
  - Finances
  - Funding Request



**Busnes Cymru | Business Wales**



- Funding Request
  - ‘Normal’ Income
  - Anticipated Income – assumptions
  - Stripped Back Costs
  - Net Cash
  - Use of Reserves

## Next steps . . . Top tips to secure finance

**You will need to be able to clearly show how your organisation has been affected by Covid-19.**

- Cashflow statements that predict trade over the next 3,6,9,12 months compared to previous trading periods.
- Assess what your funding gap will be & how much support you will need.
- Show steps taken to minimise outgoings and maximise income.
- Forecast how trade and income will return & how you will be adapting your business model.
- Detail government help schemes & initiatives you've already accessed.
- Released any reserves into the business.
- Funders will want to see:
  - Governing document.
  - Financial returns / accounts / management accounts.
  - Profiles of key business personnel and board members.
  - Plan for next 12 months.
- ***Review your application carefully and ensure you have provided all of the information requested.***

## Questions?



## Need Help...

Get in touch

Helpline: 0300 111 5050

Websites : <https://wales.coop/covid-19/>  
<https://businesswales.gov.wales/socialbusinesswales/covid-19-support-your-social-business>

Email: [sbwenquiries@wales.coop](mailto:sbwenquiries@wales.coop)



Busnes Cymru | Business Wales

